

Customer	# Of Go's	# Of NO Jobs	Potential Income	NO JOB Labor Hrs
2019 Cylinder Shop Go's and No's Report				
Cash Sales	61	19	\$ 17,467.00	24.75
AA Asphaltting	20	1	\$ 2,311.00	2.25
ADP Elec/Const	1			
Amaya Electric	2			
American Crane	2			
Ascendent Demo	3			
Atkins Rotary	1			
B&C Trucking	1			
BYK Construction	8			
Bainbridge Disposal	1			
Ballard Industrial	3			
Bechtold Logging	2			
Big Hands	2			
Blue Tech	1			
Boyer Logistics	3			
Brim Tractor	1			
Builders Supply	4			
Buse Timber	2			
C&C Logging	77	20	\$ 33,961.00	32.25
C&C (TFI)	2			
Cadman	14	2	\$ 6,469.00	13
Calbag Metals	3			
CalPortland Dupont	2			
Cascade Concrete	2	1	\$ 2,381.00	1.25
Cascade Construction	6			
Ceccanti	3			
Cedar Grove	9	1	\$ -	0
Central Kitsap Fire	1			
Central Pierce Fire	2			
Chinook Refergeration	2			
City of Fife	1			
City of Tacoma/TacoRail	4			
Corliss Federal Way	1			
Cowden	3			
CTTR		1	\$ 738.00	0
DBM	12			
DESR	2			
DMI	5	1	\$ 1,029.00	2
DTG (all locations)	27	1	\$ 3,324.00	1.5
Dale McGhee	2			
Dilley & Solomon	27	1	\$ 1,346.00	0.75
Endicott Woods	1			

Equipment Services	9			
Excavation West		1	\$ 888.00	1.5
Feed Commodities	6			
Feenaughty	7			
Flying Wrench	2	5	\$ 1,877.00	3.25
Forks Fiber Mngmt	3			
Fred Meyer	2	3	\$ 786.00	0.75
Fury	2			
Genuine Auto	2			
Girard Wood Resrs	1			
Greatwide/Cardinal Logis	1			
Ground Up	1			
Gwin & Sons	4			
H&E Equipment	1			
Hampton D	104	6	\$ 17,782.00	28.75
Hayward Baker	2			
Herc Rentals (Seattle)	6			
High Country Cutting	1			
Highlander Truck	5			
Holroyd	2			
Holt Services	10	3	\$ 3,448.00	5.75
Hughes Fire Equipment	1			
ICON	7			
IMCO	10			
JBLM	2	2	\$ 1,820.00	2
Janicki Logging	3			
JMG Logging	1			
John Wayne	3			
KLB	8			
Kane Equipment	12			
Keiwitt	5			
Kitsap County Pub Works	2	1	\$ 232.00	0
Kitsap Reclamation	1			
Krume Logging	2			
Kulchin	12	4	\$ 6,008.00	3
Kuney	7			
LAAB	1			
Mclane	1			
McClure & Sons	4			
Malcom Drilling	1			
Manke (Sumner)	2			
Manke (Tacoma)	14	1	\$ 1,700.00	2
Matson	8	1	\$ 2,277.00	1
Maxim/Coast Crane	1			
MidCo Material	3			
Miles S&G (Canyon)	6			
Miles Resources	3			

Milgard	17			
Modern Machinery	1			
Mutual Materials Lkwood	4	1	\$ 2,696.00	1
NW Cascade	3			
NW Chiropractor	4	2	\$ 1,501.00	3
NW Container	2			
NW Fiber	1	1	\$ 1,256.00	3.75
Nelson & Sons/Team N	2			
North Mason Fiber		2	\$ 1,182.00	
NorthStar	4	2	\$ 8,573.00	9
Nucor	15	3	\$ 3,882.00	5
Old Castle		2	\$ 4,265.00	5.5
Olson Brothers	1			
Olympic Trailer	1			
One.7	3			
PR Systems	1	5	\$ 9,526.00	6.25
PTPC	5			
Pt or Port Townsend	2			
Pac West		1	\$ 3,000.00	0
Pacific Machine	2			
Pacific Steel & Rec	4			
Pacific Wood Tech	1	1	\$ 1,157.00	2
Pape M/H	7	1	\$ 764.00	1.25
Pepsi	1			
Polar Mining		1	\$ 5,293.00	1.75
Potelco (Frederickson)	42	4	\$ 2,972.00	6
Potelco (Redmond)	6	3	\$ 3,887.00	6.5
ProVac	3			
Puget Sound Pac Rail	3			
Puglia	1	1	\$ 3,950.00	
RPD	2			
Raymond Handling	5			
Raineer Veneer	11	1	\$ -	0.5
Recology (Chris)	33	4	\$ 8,523.00	12.75
Recology (Matt)	4	2	\$ 4,591.00	5.5
Recovery 1	5			
Rhine		1	\$ 8,416.00	4.75
Rino Construction	1			
Rognlinds	6			
SPM	6			
Schnek	7	1	\$ 2,957.00	2
Schnitzer (Portland)	4			
Schnitzer (Tacoma)	30			
Schnitzer (Woodinville)	4			
Sonoco	1	6		1
Sound Excavation	1			
Stacey Whitbeck	1	1		0

Steffen Construction	1			
Super Valu	1			
Supreme Steel	2			
Terex	5			
Terra Dynamics	1			
Tim's Diesel	1			
Tomlinson	2			
Toray Composites	10	1	\$ 250.00	
Tote Maritime	4	1	\$ 782.00	0.75
Triad	8	2		4.75
Trico	1			
Trident Seafoods	1	1	\$ -	0.25
Tucci & Sons	3	2	\$ 4,151.00	2.75
Utrapoly	3			
Union Pacific	12	3	\$ 3,831.00	4.25
United Rentals	4			
Versitile Drilling	1			
WA Rock	21	4	\$ 9,061.00	26.5
Waste Connections	2			
Waste Mngmt	1	4	\$ 2,881.00	6.5
Weber Construction	1			
WestBay Napa	1	1	\$ 933.00	2.25
Western Forest Prod	1			
Westrock (Tacoma)	14	2	\$ 18,992.00	4.75
Wheco		1		
Lost Labor			\$ 225,116.00	256
Recovered Labor			\$ 9,170.00	34
Totals	975	143	\$ 215,946.00	222

WARRANTY CHECK/JOB

7

Certified-hands on	56	5	\$ 23,173.00	29.75
Certified-BLIND		8	\$ 90,030.00	5.5
Other Customer BLIND		4	\$ 62,784.00	

(Collecting minimum per job, for no job-from non established customers)